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POTENTIAL BENEFITS OF REMOTE SENSING:
THEORETICAL FRAMEWORK AND EMPIRICAL ESTIMATE

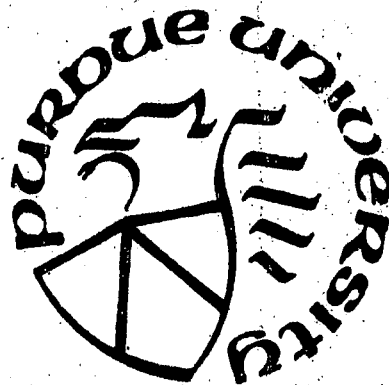
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(NASA-CR-130027) POTENTIAL BENEFITS OF
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AND EMPIRICAL ESTIMATE (Purdue Univ.)

17 p HC \$3.00

CSL 05C

N73-16947

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POTENTIAL BENEFITS OF REMOTE SENSING:

THEORETICAL FRAMEWORK AND AN EMPIRICAL ESTIMATE

Ludwig M. Eisgruber

I. Statement of Problem and Objective

The use of public funds has always been subject to public scrutiny and political log-rolling, but the intensity of this public scrutiny has not been higher any time during the past several decades than it is now. Partly this is due to the less favorable economic situation. However, the more important factors are (a) more awareness of the many public projects (welfare, housing, nutrition, pollution, transportation, etc.) and (b) better methods of accounting for costs and estimating of benefits of such projects. Thus, this high degree of public scrutiny can be expected to persist and perhaps intensify.

Public scrutiny is particularly evident in relation to continued funding of efforts of developing "space technology." Remote sensing largely falls into the category "space technology," and it is, therefore, necessary to undertake "technology assessment" as it relates to remote sensing, if this public scrutiny is to be met successfully.

It is the purpose of this paper to show that the basic theoretical framework exists for the estimation of social returns from research and applications of remote sensing. Further, it is the purpose to estimate the approximate magnitude (in dollars) of a

particular application of remote sensing, namely the estimation of production of corn, soybeans, and wheat. Finally, some comments will be made on the limitations of this procedure and on the implications of the results.

II. Theoretical Framework 1/

1. The Classical Model for Measuring Social Benefit

It would be unsatisfactory to approach the task of estimation of potential benefits from remote sensing from the premise that the value of a thing (or service) to the user is equal to the price he pays for it. Instead a user purchases a good (or service) at any price which is equal to or less than the value of that particular good (or service) to him in use. For example, medical drugs tend to have a value in use which is much higher than the cost of the drug. Thus, the value (or benefit) of goods (or services) does not have to be equal to their cost (or price), indeed, in general it is not. This is particularly evident in the public goods sector. For instance, the fact that there is no charge for the use of most highways cannot be interpreted to mean that the value (or

1/ The theoretical framework presented here is that described in [4], [7], and [8], among others.

benefits) to individuals and society of these highways is zero. It merely points out the general fact that many users of goods and services would, if necessary, pay more for these goods and services than they actually do pay. Consequently, total benefits to society of a particular good or service cannot be obtained by simply multiplying the number of units consumed by what is paid for them (i.e. their price). Instead, total benefit to society is measured by the aggregate of the maximum prices that would be paid for the individual small units of the commodity corresponding to the costs of alternatives to the various users. This will be explained on hand of Figures 1 and 2.

Figure 1 shows a demand function, DD^1 ; i.e. the relationship between price, p , paid for a good and the quantity of a good taken by the market. For example, if the price is p_1 (in Figure 1), the market will clear a quantity q_1 of the good. In such a situation there is a number of users (buyers) who would, if necessary, pay more than p_1 . Indeed, as many as (q_1-1) units of the good would be expected to clear the market at a price slightly higher than p_1 . Furthermore, a quantity q_2 would still clear the market if the price were raised to p_2 . This implies that all those individuals who paid a price of only p_1 when they would have been willing to pay a higher price (such as p_2) for the good derived a value (benefit) from the good which is higher than the cost of that good.

From the above it follows that total social benefit, SB , derived from quantity q_1 is represented by the shaded area q_0DAq_1 . Since price is a function of quantity, i.e. $p=f(q)$,

social benefit can also be expressed as

$$SB = \int_{q_0}^{q_1} f(q) dq \quad (1)$$

In the production of the good, society will incur costs (social costs). Generally, these costs will increase as larger and larger quantities of the good are produced. This is expressed in Figure 2 by SS^1 , the supply function, i.e. the relationship between price, p , paid for a good and the quantity of the good supplied to the market. For example, at a price of p_1 , a quantity of q_1 will be offered on the market, and total social cost, SC , is represented by the area q_0SAq_1 or

$$SC = \int_{q_0}^{q_1} g(q) dq \quad (2)$$

It follows from the above that social net benefit, SNB , is equal to the difference between the areas q_0DAq_1 and q_0SAq_1 in Figure 2 or

$$SNB = \int_{q_0}^{q_1} f(q) dq - \int_{q_0}^{q_1} g(q) dq \quad (3)$$

2. The Inventory Adjustment Model for Measuring Benefits from Crop Reporting 2/

Erroneous information on the expected size of the crop distorts optimal inventory carryover. Thus, improvements

2/ Based on [5].

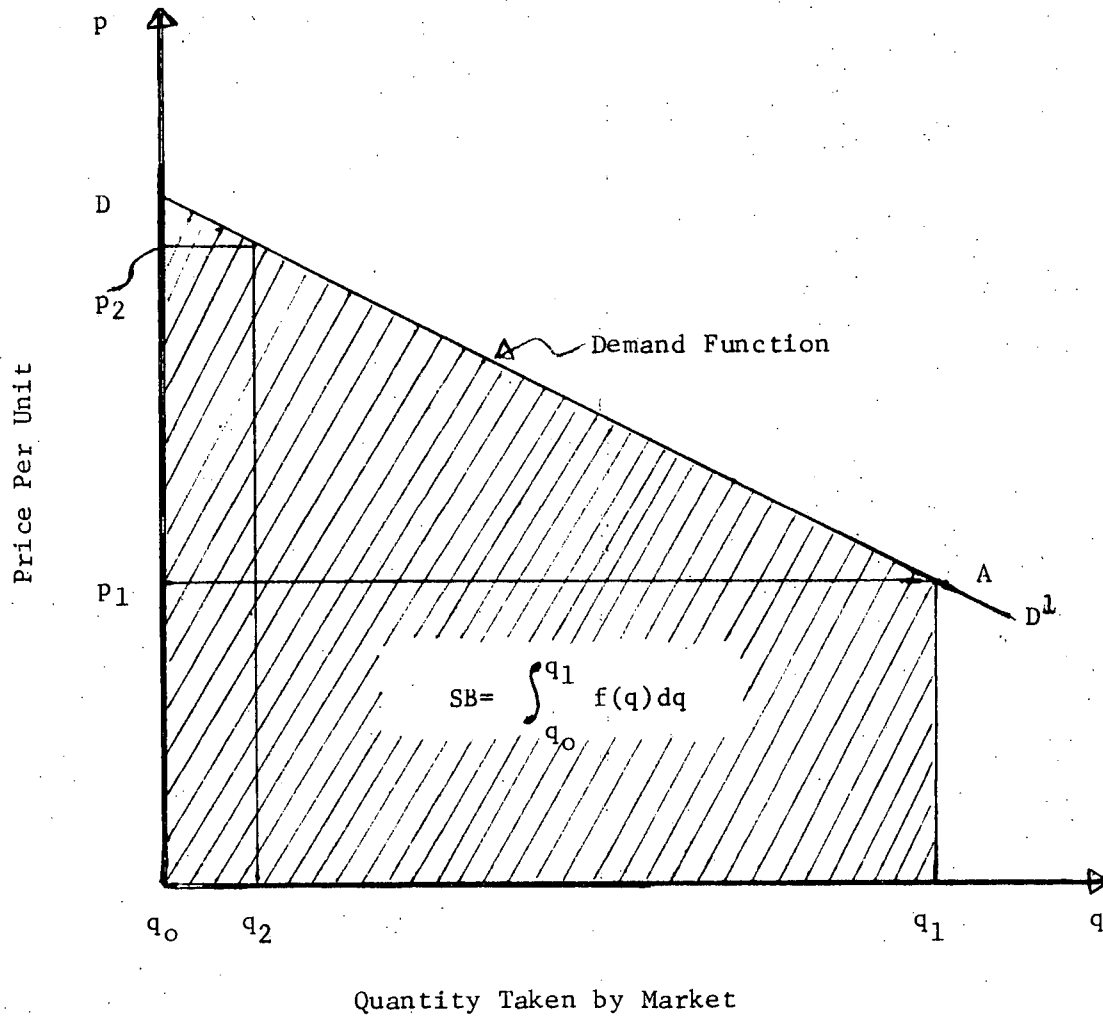


Figure 1

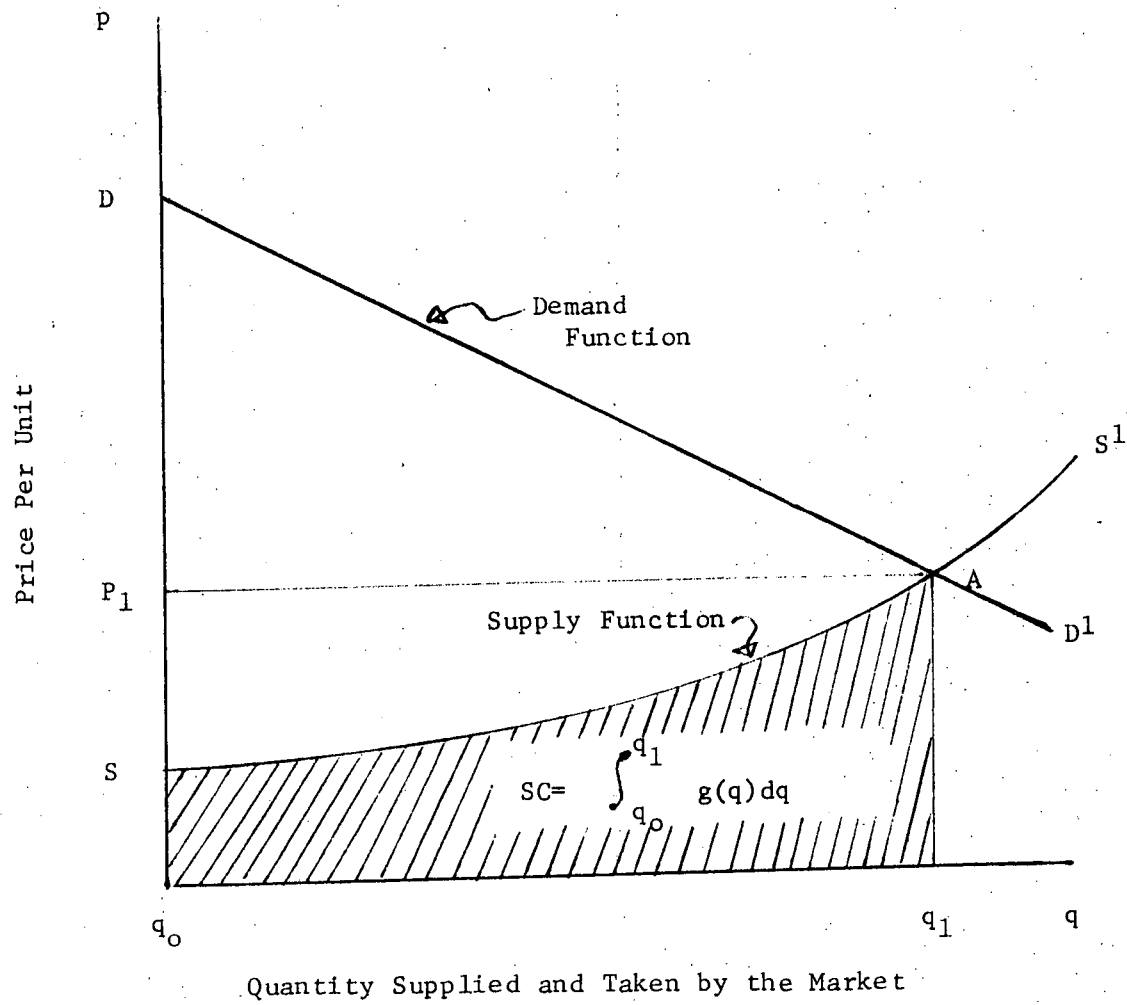


Figure 2.

in the accuracy of this information will increase net social benefits. A model which is useful in assessing net social benefits in such a situation is the inventory adjustment model. This model applies where production cannot be altered significantly in response to prediction about the quantity which will be available, but opportunities exist to adjust inventories. This is the case, for example, for crop forecasts of corn, soybeans, and wheat. Hence, the supply function will be perfectly inelastic (i.e. a vertical line, such as q_1S_1 in Figure 3). Suppose now that the "true" (but unknown) crop output is q_0 (Figure 3), and assume, further, that a crop production forecast provides an estimate of q_1 . Those who hold inventories will, on the basis of the forecast, formulate price expectations of p_1 (rather than p_0 , which is the equilibrium price for the "true" output). As a result, they will decrease the rate of inventory depletion until price has risen to p_1 . This will result in reduced social benefits during that given period equal to q_0ABq_1 .

Eventually (as the "true" output becomes known), the excess carryover will increase supply to, say, q_2 . The result will be a decrease in price to p_2 , and an increase in social benefit (over the last period status) of q_2CBq_1 . However, the final result of the forecasting error is a net loss of social benefits equal to AEFG (assuming a linear demand function, which is, in practice, a reasonable assumption provided the shifts from q_0 to q_1 to q_2 etc. are not too large) in Figure 3, or

$$NLSB = e^2 p q \frac{1}{\alpha} \quad (4)$$

where NLSB = net loss in social benefits

e = forecasting error expressed as proportion of the "true" production

$$(e = \frac{q_0 q_1}{O q_0} = \frac{q_0 q_2}{O q_0})$$

q = "true" output

p = equilibrium price for q

ϵ = price elasticity of demand =

$$\left(- \frac{\frac{\Delta q}{q}}{\frac{\Delta p}{p}} \right)$$

and $\alpha = |\epsilon|$

This model and these concepts will be used immediately below to arrive at an empirical estimate of the general magnitude of social benefits from improved estimates of selected crops.

III. General Magnitude of Benefits

1. The Basic Data: The data used in the computation below and the source of these data are given in Tables 1-3.

Table 1 provides total production and average annual price data of three major U.S. crops: Corn, soybeans, and wheat. The mean of the annual total production from 1966 to 1970 and the mean of the unit prices over the same period are used to arrive at the farm value of production (i.e. pq) of the three crops (Table 2) as well as in the computation of social loss (equation (4) above). Further, the price elasticities of demand (i.e. ϵ used in the computation of social loss are presented in Table 3.

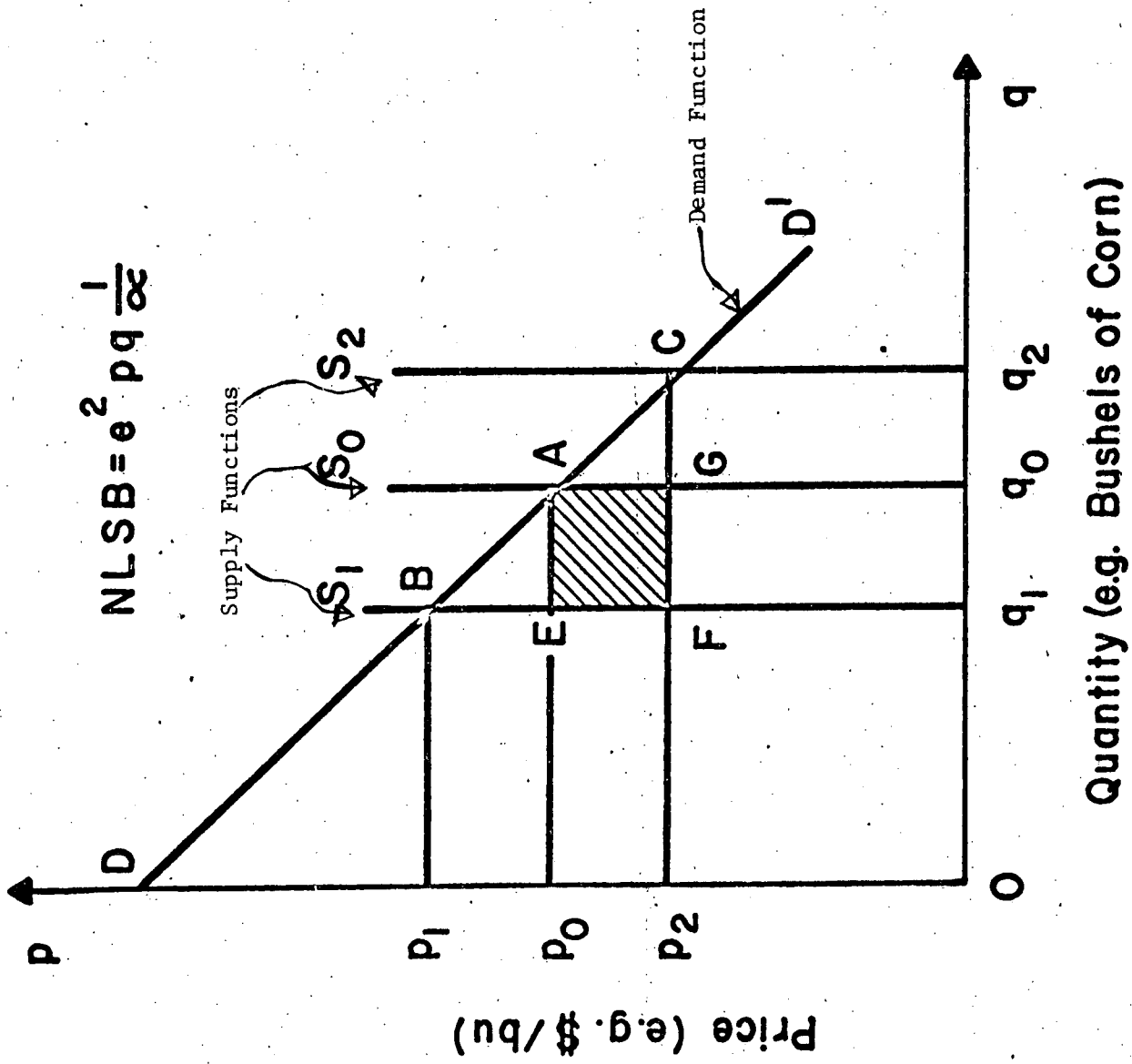


Figure 3.

Table 1: Total U.S. Production and Unit Price of Crops: Corn, Soybeans, Wheat (1966-1970).*

Year	Corn		Soybeans		Wheat	
	Total Production (Mil. bu.)	Price (\$/bu.)	Total Production (Mil. bu.)	Price (\$/bu.)	Total Production (Mil. bu.)	Price (\$/bu.)
1966	4,117	1.24	928	2.75	1,312	1.63
1967	4,760	1.04	976	2.49	1,522	1.39
1968	4,393	1.08	1,103	2.43	1,576	1.24
1969	4,582	1.16	1,126	2.35	1,460	1.24
1970 ^{**/}	4,110	1.34	1,136	2.86	1,378	1.36
Average (1966-1970)	4,392	1.17	1,054	2.57	1,449	1.37

*Source: Agricultural Statistics, U. S. Department of Agriculture, 1971.

^{**/} Preliminary.

Table 2: Farm Value of Production of U.S. Crops: Corn,
Soybeans, Wheat (1966-1970 averages):*

Crop	Farm Value (pq) (Mil. dollars)
Corn	5,139
Soybeans	2,708
Wheat	1,985
<hr/>	
Total of Three Crops	9,832

*Derived from Table 1.

Table 3: Price Elasticities of Demand for Corn,
Soybeans, and Wheat.*

Crop	Price Elasticity of Demand (ϵ)
Corn	-.4
Soybeans	-.5
Wheat	-.2

*Source: The Price elasticities presented here are developed
from [2], [3], and [6].

2. The Magnitude of Potential

Benefits: The aforementioned data were used to estimate social loss due to errors of varying magnitude in crop estimates. The results of these calculations are tabulated in Table 4. For instance, if the error of crop estimate (i.e. e in equation 4) is five (5) percent, the social loss from corn is estimated at 32.1 million dollars per year; that from soybeans at 13.5 million dollars; that from wheat at 24.8 million dollars. The social loss from the three crops is, thus, 70.4 million dollars per year.

If the error of the crop estimate can be reduced from 5 to 4 percent, the social loss can be reduced from 32.1, 13.5, 24.8, and 70.4 million dollars, respectively, to 20.6, 8.7, 15.9 and 45.2 million dollars annually for the respective crops or group of crops. This reduction in social loss due to improvements in crop estimates can be viewed as the marginal social benefit accruing as a result of the technology which permits the reduction in the error of the crop estimate. Estimates of marginal social benefits occurring from reduction of the crop estimate error from 5 percent to 1 percent (in 1 percent intervals) are presented in Table 5. For example, assume that with existing techniques the error estimate for the three crops considered here is 2 percent. Suppose now that a new technology, such as remote sensing, will be introduced and this will result in a reduction in the error of the crop estimate from 2 to 1 percent. According to the estimates in Table 5, this reduction in the error of the crop estimate will yield marginal social benefits of 8.5 million dollars per year.

It is customary in discussions of this type to cite cost/benefit ratios or to present rates of return to investment. However, in the absence of a specific technique (i.e., a specific, operational remote sensing system) and associated cost functions it is neither possible to compute cost/benefit ratios nor rates of return. We can merely state that, given existing techniques with current crop estimate errors of 2 percent ^{3/}, any new technique which will reduce the error by one percentage point can cost up to 8.5 million dollars more per year than the existing technique ^{4/} before increased costs outweigh estimated marginal social benefits.

3. Reliability of the Estimates of Social Costs and Returns: The above empirical estimates of social returns and marginal social benefits may be unreliable for two reasons and misleading for a third reason.

Given a certain value for the error of estimate, e , the estimates of social loss are a function of the quantity of the crop, q , the price of the crop, p , and the price elasticity of demand, ϵ . While p and q are subject to error, this error is generally considered small.

^{3/} Statistical Reporting Service techniques are currently designed to have an estimation error of about 2 percent for "major crops." Thus, some of the other crop estimates have a smaller error, some have a larger error.

^{4/} Not considering research investment in technology development.

Table 4: Estimates of Social Loss Due to Errors of Various Magnitudes in Crop Estimates: Corn, Soybeans, and Wheat.

Error of Estimate (%) (percent)	Social Loss ^{1/} Resulting from -			
	Corn	Soybeans	Wheat	Total 3 Crops
	(million dollars)			
5	32.1	13.5	24.8	70.4
4	20.6	8.7	15.9	45.2
3	11.6	4.9	8.9	25.4
2	5.1	2.2	4.0	11.3
1	1.3	.5	1.0	2.8

^{1/} Net Social Loss = NLSB = $e^2 pq \frac{1}{\alpha}$

Table 5. Estimates of Marginal Social Benefits Obtained from Reduction in Error of Estimates.

Reduction in Error of Estimate		Marginal Social Benefits Obtained from--			
From--	To--	Corn	Soybeans	Wheat	Total 3 Crops
(Million dollars)					
5%	4%	11.5	4.8	8.9	25.2
4%	3%	9.0	3.8	7.0	19.8
3%	2%	6.5	2.7	4.9	14.1
2%	1%	3.8	1.7	3.0	8.5

enough to be negligible. However, econometricians have not yet been successful in computing highly reliable estimates of ϵ . Most econometricians would concede that an error of $.25\epsilon$ is a possibility for the elasticities presented in Table 3. In order to test how such an error affects our estimates of social costs and benefits, a sensitivity analysis was performed on the ϵ 's (Table 6). This analysis shows that for extreme values of all ϵ 's, the marginal social benefits derived from an improvement in crop estimate errors from 2 to 1 percent would be 11.6 million dollars ($\epsilon = -.25\epsilon$) and 6.8 million dollars ($\epsilon = +.25\epsilon$) respectively, for the three crops. These results show that the brackets around the "most likely" estimate of 8.5 million dollars (Table 5), are relatively narrow. However, these brackets are much wider as the error of crop estimates increases. 5/

A second factor which could be detracting from the reliability of the results may be due to inadequacies of the model. Specifically, the model used here assumes the following sequence of events: (a) Crop estimate (with error, ϵ), (b) adjustment from p_0 and q_0 (Figure 3) to p_1 and q_1 , (c) becoming available of "true production," (d) adjustment to p_2 and q_2 . This may be a satisfactory approximation to a technique which provides crop estimates infrequently. However, with techniques such as remote sensing and automatic data analysis it may be possible to provide frequent estimates. Assuming that successive estimates are relatively

closer to the true output, it could be expected that marginal social benefit increases, since crop estimates may be frequent enough to prevent complete adjustment to q_1 and p_1 . 6/

Third, the results may be misleading because the analysis considers only three crops for the U.S. If additional crops were included in the analysis, and if the analysis was to be expanded to the international level, potential marginal benefits will increase substantially.

Finally, it must be emphasized that this analysis in no way permits a statement regarding the relative effectiveness of remote sensing vs. conventional (current) techniques in bringing about the marginal social benefits estimated in Figures 5 and 6.

IV. Some Implications

The foregoing discussion provides justification for a statement of the following implications:

(1) The basic theoretical models and tools of analysis exist to perform cost/benefit analyses on potential applications of remote sensing. These basic models and tools need further development as well as adaptation to the unique characteristics of remote sensing research and applications. The simple (and in many ways naive) model and procedure presented in the foregoing discussion do not suffice for answering many important questions, such as the following:

5/ Given the errors of estimate with current techniques (see footnote 3), the relevant ranges are also the narrower ones.

6/ A model to account for this situation is currently being constructed, and we expect to have results available late in 1972.

Table 6: Sensitivity Analysis (on Elasticities of Demand) of Estimates of Social Loss Due to Various Magnitudes in Crop Estimates: Corn, Soybeans, and Wheat.

Error of Estimate (e) (Percent)	Social Loss 1/ Resulting from--									
	Corn When-		Soybeans When-		Wheat When-		Total (3 Crops) When -			
	$\epsilon = -.3$	$\epsilon = -.4$	$\epsilon = -.5$	$\epsilon = -.375$	$\epsilon = -.5$	$\epsilon = -.625$	$\epsilon = -.15$	$\epsilon = -.2$	$\epsilon = -.25$	Average $\epsilon =$ minus 25% $\epsilon =$ average $\epsilon =$ plus 25%
							Million Dollars -			
5	43.2	32.1	25.7	18.1	13.5	10.8	33.2	24.8	19.8	94.5 70.4 56.3
4	27.2	20.6	16.4	11.6	8.7	7.0	21.0	15.9	12.7	59.8 45.2 36.4
3	15.4	11.6	9.3	6.5	4.9	3.9	11.9	8.9	7.1	33.8 25.4 20.3
2	6.9	5.1	4.1	2.9	2.2	1.7	5.3	4.0	3.2	15.1 11.3 9.0
1	1.5	1.3	1.0	.7	.5	.4	1.3	1.0	.8	3.5 2.8 2.2

1/ Net Social Loss = NLSB = $e^2 p^2 \left(-\frac{1}{\alpha} \right)$.

(a) Should further funds for research into advancement of remote sensing technology come from public or private funds? (b) Should operational systems be funded with public or private capital? (c) Should large-scale remote sensing systems be regulated like public utilities? (d) Who are the recipient groups (i.e. producers, processors, consumers, etc.) of the total potential social benefits derived from remote sensing applications? (e) Although social benefits from application of remote sensing to areas such as crop estimation appear high, should limited funds be invested here or in projects which have even higher social returns? What are these projects? etc. Many of these questions cannot be answered on a purely or even primarily economic basis. Thus, the theories, models and studies which are needed have to account for multiple decision criteria, including non-economic ones. In particular, for high level policy decision making it will frequently be more important to know who the recipients of the benefits are (e.g. farmers, agribusiness, speculators, or the consumer) than what the magnitude of the total benefits is.

(2) Empirical estimates of potential social benefits to the particular application discussed in this paper appear high. However, a more realistic approach to the estimation of social benefits from remote sensing applications will have to recognize that an operational system would, in all likelihood, provide information simultaneously on crop estimates, insect and disease infestation, disaster monitoring, highway construction, land use planning, mineral exploitation, waste management, pollution monitoring, etc. It is currently not known, even in a general sense, what the relative

magnitudes of benefits from the various applications are within an integrated system. Yet, this knowledge would appear to be required before decisions can be made regarding resource commitments for developing various applications and particular forms of integrated systems.

(3) A number of cost/benefit analyses of remote sensing applications do exist. However, few of these can be joined into an integrated system because of differing theoretical bases (if any), different objectives, etc. It appears necessary that future work in this area be done on the basis of a sufficiently comprehensive conceptual model to provide for additivity of research.

(4) This paper has exclusively dealt with social benefits derived from a new technology but not at all with the social costs of this technology. The reason for this is simple: Empirical or experimental data are currently not available in usable form to develop the social cost function. 7/ Knowledge of these cost functions is not only necessary to assess cost effectiveness of remote sensing relative to other techniques and to compute cost/benefit ratios, but it is also required to ascertain high cost nodes of operational systems and to **direct** technology research to these nodes.

7/ The cost and requirements data accumulated as part of the 1971 Corn Blight Watch Experiment are the only such data available to date. These data are currently being analyzed, and results are expected to be available in summer of 1972.

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